

## How Blue Hill Supports its Clients Remotely

### Case #1 -

#### **Flexible Support Services – select only those services required and add on others as needs change**

This Ivy League University selected Blue Hill for our flexibility in providing Mainframe support services. We provide 24/7 Remote Mainframe Production Control/Job Scheduling, batch job management and monitoring services, as well as first level support for job abends, changes, and ad hoc requests, and added Technical Systems support a year later.

Acquiring Remote Mainframe support in a phased approach is what this County Government required. Starting with Mainframe Technical support for its disaster recovery environment; and expanding Blue Hill services to include Operations support.

### Case #2 -

#### **Re-Deployment of Resources – concentrate on your core business and meet the needs of your customers**

Blue Hill provides seamless and continued day-to-day Remote support of the Mainframe platform. This Manufacturing Company can now focus on transforming its current mainframe applications to another technology platform.

By providing 24/7 fully managed Mainframe support, Blue Hill is accountable for maintaining high availability and integrity of the Mainframe platform on a day-to-day basis. This made it possible for this Financial Company to focus on its transformation project.

### **Case #3 -**

#### **Retiring Workforce – mitigate the risk of losing experienced staff now and in the future**

Due to the retirement of a systems programmer and the need for Mainframe technical expertise, Blue Hill was selected to provide this Insurance Company with Remote staff augmentation for the production and disaster recovery environments.

### **Case #4 -**

#### **Phased Approach – Start with Remote Mainframe support prior to a hosted solution**

This State University wanted to “test the waters” by initially receiving Technical Systems and Database Administration support to replace retiring workforce. After a year this University was completely confident in Blue Hill and chose to transition into a fully managed Mainframe-as-a-Service Hosting solution.

### **Case #5 -**

#### **Project Based Support– expand your IT department with experienced technical and operational support as needed**

Blue Hill provides Remote Technical Mainframe support for this mid-west Insurance Company. Our staff backs up the existing part time staff with a baseline of monthly hours to use as required.